



NORTHEAST
GEORGIA
INLAND PORT



Port of Savannah: No other container terminal on the U.S. East Coast offers more shipping services than Savannah, which handles 36 vessels per week.

NORTHEAST GEORGIA INLAND PORT

The 104-acre Northeast Georgia Inland Port will open in 2021, providing a direct link to the Port of Savannah via Norfolk Southern. The rail terminal will open with 9,000 feet of working track,

expanding to 18,000 feet at full build-out. With a top capacity of 150,000 container lifts per year, the facility will offset 600 roundtrip highway miles for every container moved by rail.

The business world is getting closer to Northeast Georgia.

The new inland port terminal will shorten the supply chain for many manufacturers, processors and distributors in the region. Accessing the container port by rail can save time and money, because rail deliveries to and from the Port of Savannah can shorten truck delivery times from approximately seven hours to less than 30 minutes. Direct access to the Port of Savannah, the fastest growing container port in the U.S., is an innovation in logistics infrastructure that provides many of our existing businesses a competitive advantage.

TIM EVANS

Vice President of Economic Development,
Greater Hall Chamber of Commerce

We are pleased that the Georgia Port Authority is moving ahead with its plans to enhance service for us and the other companies in the Hall County area. This is another great example of the favorable business climate that we factored into our decision to expand our Powered Vehicles Group's operations in Georgia.

LARRY L. ENTERLINE

Chief Executive Officer
FOX Factory

For many years, Georgia poultry producers have reached customers all over the world through the Port of Savannah, which currently ranks as the number one export facility for poultry products in the nation.

Because our poultry producers are relatively close to the port, the Georgia poultry industry enjoys a competitive advantage when it comes to delivering our chicken products to overseas customers efficiently and in a cost-effective manner.

The Georgia Ports Authority has done an outstanding job over the years of investing in infrastructure which has improved the level of service for poultry shipments through Savannah. This new inland rail yard is a continuation of that type of investment in the future connectivity between the Georgia poultry industry and our customers worldwide.

MIKE GILES

President,
Georgia Poultry Federation

GPA has supported Kubota for many years, helping to find solutions to reduce lead times for both in- and outbound shipments. Using the Port of Savannah provides Kubota a great cost alternative to West Coast ports. We anticipate several levels of potential cost savings with the new inland port, including reduced costs for chassis and container fees and reduced FTZ administrative fees. **We expect a reduction in lead times due to greater availability of empty containers and shorter transit times to and from the inland port.** Although we have not fully explored all of our options with regard to rail transportation, there is a huge potential we will be able to significantly reduce reliance on OTR motor carriers and again reduce lead time for inbound parts and outbound finished goods.

PHIL SUTTON

Vice President Administration
Kubota Manufacturing of America Corporation

It's common knowledge the three most important aspects in business real estate is location. The construction of the inland terminal, a practical stone's throw away from our facility, would be an immediate enhancement for current and potential new operations.

Our business model is built around appointing container equipment and negotiating trucking rates between Hall County, Atlanta, Savannah, and Charleston. **Being able to look no farther than hometown Gainesville for these applications will allow us to negotiate better rates to port while adding transloading services for our customer base; simultaneously reducing the numbers of tractor trailers that currently populate our interstates.**

We look forward to being a collaborative extension of this new endeavor and welcome the opportunities it brings to our great communities and industries.

ARRIK WILLIAMS

Business Development Manager,
Tatsumi Intermodal USA

Savannah is a rapidly growing gateway for global commerce, and Hall County and the surrounding region in Northeast Georgia are key areas of expansion in the state. Manufacturers and distributors around the globe continue to set their sights on this region for development.

Georgia Ports Authority's inland port at Gainesville, combined with Norfolk Southern's rail service, will provide crucial links in the supply chains of local industries, consumers, and the rest of the world, and serve as a catalyst for new opportunities for industrial development. Norfolk Southern is pleased to partner with the GPA on this important project.

JEFF HELLER

Vice President Intermodal & Automotive
Norfolk Southern

Hundreds of containers each year are received by AMD, so the services provided by the Georgia Ports Authority are essential for the maintenance and growth of our business. **The proximity of the new inland port will be a real plus in many areas, and was an influencing factor in the eventual location of our building. Quicker service, lower cost and ease of movement should all be realized in our new location.**

MARK HEADRICK

President,
Auto Metal Direct

Continued development of the supply chain for ZF's business based in Gainesville is vital to our future growth plans. **We utilize the port regularly for import and export and we're excited to be part of the Gainesville community and the State of Georgia which continually supports industry and manufacturing through infrastructure improvements.**

This activity should really help us to streamline our logistics and support our assembly and manufacturing processes.

BRANDON LOFTUS

Director of Operations
ZF Gainesville, LLC



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