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# ANCHORAGE

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## SAVANNAH HARBOR EXPANSION UNDERWAY

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NEW INLAND TERMINAL TO OPEN IN 2018 | SAVANNAH MOVING CITRUS IMPORTS FROM PERU



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Cover photo by Stephen B. Morton.

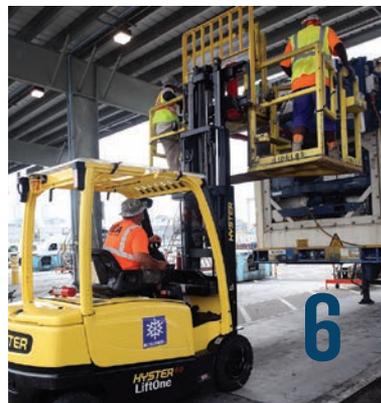


*Photo by Stephen B. Morton*

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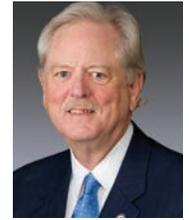
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# PERSPECTIVE

## Investing in the Future of Trade



The ports of Savannah and Brunswick are, respectively, the second busiest container port on the U.S. East Coast and the top port in the nation for the import of new vehicles.

The volume of cargo moved through these facilities far outweighs anything that can be consumed in local markets. They are ports of national significance, supporting American manufacturing and retail in a region that is home to 138 million people — representing 44 percent of U.S. consumers and businesses.

To better serve that market, the state of Georgia and the GPA are increasing capacity for trade across several fronts.

Dredging has begun for the Savannah Harbor deepening (See Page 10). We are maximizing the space on the 1,200-acre Garden City Terminal, and installing state-of-the-art equipment to accommodate the influx of cargo delivered by super post-Panamax freighters.

We are planning a fourth berth to support record cargo at Colonel's Island Terminal in Brunswick, and have enough land fully permitted for expansion to double that operation.

We are also expanding our statewide rail capacity through our Network Georgia initiative, having recently announced our next inland port in North Georgia. (See Page 17)

Investing in infrastructure sustains Georgia's place as a logistics hub — a pocketbook issue for families and businesses across the U.S. Southeast.

An efficient port and transportation network allow our customers to get their goods to market at lower cost, allowing them to reinvest those savings back into their businesses and the nation's economy.

The GPA — a leader in streamlined logistics — provides savings that can be passed on to consumers at home and abroad.

Curtis J. Foltz  
GPA's Executive Director

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# Reefer Express Goes Green

**“We have to protect what we have,”** said Rick Redding, Reefer Express general manager. **“We only have one environment and if we don’t protect it now we won’t have it.”**

**Health, safety and the environment were considerations when Reefer Express upgraded its lift equipment in use at GPA’s Garden City Terminal.** On average, this area processes 400 import boxes per week and 1,200 export boxes per week, so the four new electric powered lifts are getting good use. The Reefer Express team includes Atlantic Container Services, Container Maintenance, and Coastal Great Southern. **Savannah’s Garden City Terminal offers 84 refrigerated container racks and 733 chassis plug-ins, powering 2,749 refrigerated boxes at a time. Another 20 racks should be added by the end of 2015, adding 480 refrigerated container slots. Each refrigerated container rack avoids the use of more than 53,000 gallons of diesel each year, or a total of 5.5 million gallons saved each year once all 104 racks are in service.**

The four new electric lifts made by Hyster and distributed by LiftOne are environmentally friendly. They don’t produce any emissions, unlike the liquid propane (LP) lifts they replaced, improving air quality for employees and customers. **“Converting a rider lift truck from liquid propane to electric in a 2,000-hour-per-year application results in the annual carbon reduction of approximately 20,000 pounds,”** said Gary Page of LiftOne. **“That is the equivalent of driving from New York City to Los Angeles approximately seven times.”** The new lifts are good for the environment, but also for business. The electric lifts require less regular maintenance and have less downtime. They don’t use engine oil, transmission fluid, radiator fluid or filters that must be changed regularly. **Not only are they more environmentally friendly and more cost effective,**



**the new lifts are favored by employees for their comfort and safety. The Hyster lifts are quieter and produce less vibration, which reduces operator fatigue, improving productivity and safety.** Four new electric lifts, making up half the fleet, are in use now. Reefer Express intends to switch the other four lifts for electric versions in 2016.

**“We are following the lead of the GPA with sustainability,”** said Tony Noles, owner’s representative for Reefer Express. **“And it is personal to me. I’m an outdoorsman, and I don’t want to go somewhere that isn’t healthy. From a business standpoint, it’s better and healthier for our employees and customers.”**

## KIA MOTORS EARNS BEST EVER RANKING

**Sorento, Soul awarded for highest scores in compact multipurpose vehicle and midsize SUV segments**

Kia Motors reached another historic milestone when J.D. Power recognized the brand as the second highest scoring nameplate industrywide in its 2015 Initial Quality Study (IQS).



## PORT LOGISTICS GROUP ENTERS SAVANNAH MARKET

*Port Logistics Group has opened operations in Savannah with two new distribution customers.*

Port Logistics Group operates more than 5.5 million square feet of warehouse space in and around key U.S. ports, including New York/New Jersey, Los Angeles/Long Beach, and Seattle/Tacoma.



**“Our customers are interested in diversifying their port of call and limiting their exposure to supply chain inefficiencies. The Savannah market is the perfect answer for our customers’ distribution requirements,”** said Greg Morello, Chief Marketing and Strategy Officer for Port Logistics Group. **“With its growing import container volumes, ample distribution center network, high caliber work force, and an efficient port infrastructure, Savannah is the perfect complement to Port Logistics Group’s gateway strategic plan.”**

The new operation is just 6 miles from the Port of Savannah in a 685,000 square-foot facility.

## Ocean Terminal Moves Heavy Lift Crane



Dale Deurschmidt, transportation specialist for Manitowoc Cranes, supervised movement of an MLC650, a 650-ton capacity crane. The crane components arrived at the Port of Savannah’s Ocean Terminal on 35 flatbed trucks. The MLC650, headed for Australia, was the first to move through the Port of Savannah. Manitowoc has two of its largest manufacturing facilities in the U.S., the Manitowoc manufacturing facility in Wisconsin, where both crawler crane and tower crane parts are produced, and the Shady Grove plant in Pennsylvania, where mobile cranes and boom trucks are built. The company also has regional offices in Mexico and Brazil.

## MERCEDES-BENZ EXPORTS 1M VEHICLES THROUGH BRUNSWICK, IAP

*International Auto Processing, Inc., has reached a milestone 1 million Mercedes-Benz vehicles exported.*

The SUV was loaded onto the “K” Line vessel Ivory Arrow.

“Mercedes-Benz is to be commended on this remarkable achievement. IAP is fortunate to have handled all of the export vehicles that Mercedes-Benz has shipped from its Vance, Alabama plant through Brunswick,” said Robert Miller, president & CEO of IAP. “Exporting 1 million vehicles, produced at one plant and shipped through one processor at one port, is incredible, and we are proud and honored to be part of this important logistics process. In 1997, the first year of plant production, IAP handled 534 export units for Mercedes-Benz; this year the number will be close to 120,000.”

Mercedes-Benz began building vehicles in Alabama, in January, 1997. The plant is the sole worldwide distribution site for Mercedes SUVs, including ML-Class, GL-Class, and GLE Coupe. These vehicles are distributed from Alabama to 135 countries.

IAP is the pioneer vehicle processing company at Brunswick’s Colonel’s Island, opening its facilities there in 1986, and currently handles about two-thirds of the vehicles that come through the port. In 2015 IAP will process over 400,000 new vehicles for auto manufacturers including General Motors, Honda, Hyundai, Kia, Mercedes-Benz, Toyota and Volkswagen. Approximately one-third of these vehicles are exported.



## CSX ANNOUNCES LEADERSHIP CHANGES

Michael J. Ward, chairman and chief executive officer at CSX Transportation, has announced a number of senior management changes, including the resignation of Oscar Munoz, who has been named President and Chief Executive of United Continental Holdings, Inc.

- ★ **Clarence W. Gooden** is appointed President, overseeing both Operations and Sales and Marketing, from his previous position as Executive Vice President and Chief Sales and Marketing Officer.
- ★ **Fredrik J. Eliasson** is appointed Executive Vice President and Chief Sales and Marketing Officer from his previous position as Executive Vice President and Chief Financial Officer.
- ★ **Cindy M. Sanborn** is appointed Executive Vice President and Chief Operating Officer of CSX Transportation, Inc., from her prior position as Executive Vice President-Operations.
- ★ **Frank A. Lonegro** is appointed Executive Vice President and Chief Financial Officer from his previous position as Vice President-Service Design.

In October, TICO Manufacturing rolled out a special Breast Cancer Awareness Edition Pro-Spotter DOT/EPA Certified terminal tractor. The special edition truck was made available to TICO's North American distributor network. TICO donated a portion of the proceeds from the purchase of the special edition unit to the cancer organization of the customer's choice.



## CPE AMERICA ADDS GEORGIA FOR U.S. HEADQUARTERS

CPE America has made Georgia its U.S. headquarters for sales, service and rental.

The company specializes in concrete pumps used in housing, commercial and industrial construction projects. The pumps reach heights up to 200 feet.

**“The Georgia Ports Authority welcomes CPE America’s headquarters in Metter, Georgia,”** said Cliff Pyron, chief commercial officer at the Georgia Ports Authority. **“We are proud to have CPE as a customer, utilizing both our Ocean Terminal and Garden City facilities. We look forward to a long and prosperous relationship with this company.”**

CPE America, an offshoot of Concrete Pump Engineering of Australia, is the authorized distributor of Everdigm concrete pumps in North America. The company will sell Everdigm pumps and provide spare parts and service to customers across America for all makes and models of concrete pumps. CPE America will also provide both short- and long-term rentals on the equipment, as well as a rent-to-own option.

CPE America President Sebastian Falzon said proximity to the Port of Savannah was key to the company's decision to choose the Metter location.

CPE America employs welders, electricians and customer service personnel.

“This development has gone into a building that was on the market for more than 25 years in Metter, and this project was sourced through the GPA,” said Stacy Watson, general manager of economic and industrial development at the Georgia Ports Authority. “This is a great example of the port’s impact on a rural area of the state.”

“We needed to be near a port that handles flat racks and containers,” **Sebastian Falzon, CPE America President** said. “We also needed to be close to the interstate, but not more than an hour from the port. We wanted to be in a right-to-work state and in a small community. This is a family business, so we want to be good corporate citizens.”

# IAP Wins Governor's International Trade Award

*International Auto Processing, Inc. is the 2015 winner of the International Trade Award category of the Governor's International Awards.*

The prestigious award was given to International Auto Processing (IAP) for its growth during the almost 30 years that it has been in Glynn County, for the three subsidiary logistics companies it has formed, and for its contributions to the phenomenal expansion of the automobile import and export trade at the Port of Brunswick.

In February, IAP handled its 5 millionth vehicle at the Port of Brunswick. Robert Miller, president & CEO of IAP, said, "5,000,000 vehicles processed is a great accomplishment, and it was fitting that this vehicle was a Hyundai, one of the first brands the company started processing when we began operations 29 years ago."



## EAST WEST LOGISTICS INTERNATIONAL TO DEVELOP TWIGGS COUNTY PROJECT

**The Development Authority of the City of Jeffersonville and Twiggs County has announced that East West Logistics International, a Georgia-California partnership, has secured an option on 259 acres in the Interstate 16 Industrial Park in Twiggs County, Georgia for a warehouse and logistics development.**

The project, which will be constructed in phases, has the potential to reach up to 2 million square feet in warehouse, distribution and light manufacturing operations. The development will be built to suit each tenant as they are secured with an initial 100,000 square foot warehouse to be built as soon as all permitting and land development planning is complete.

The decision by the partners of East West Logistics International, LLC to locate in Twiggs County was made after looking at several possible locations within the state. The proximity to the Georgia Ports in Savannah coupled with the location at the interchange of Interstate 16 and Hwy. 96, now being widened to serve as a four-lane connector between Interstate 16 in Twiggs County and Interstate 75 in Houston County, made this location ideal, according to company representatives. The company has also acquired private land nearby to be marketed as a manufacturing location that could utilize the planned distribution and warehouse development.

A spokesperson for East West Logistics International noted: "With the opening of the Panama Canal and the continued growth and expansion of Georgia Ports Authority's Port of Savannah Terminal, East West International Logistics selected Twiggs County to serve as a major distribution center or manufacturing facility for international shippers who need convenient access to the Port of Savannah, Atlanta, Macon, Columbus markets and beyond".

Short term plans call for pre-construction planning and environmental permitting with final purchase of the land to happen as soon as all permitting has been obtained. The company has also announced it will contract with Thomas and Hutton of Savannah, GA for engineering services and Dublin Construction Company of Dublin, GA for site preparation and construction of the project. The company plans to exercise the option and begin construction as soon as possible.

This is an exciting time for the Development Authority and citizens of the City of Jeffersonville and Twiggs County due to the construction and widening of the Interstate 16 and Hwy 96 interchange that will increase the interest and provide new opportunities for many new prospects to this community. This location is at the center of the state and mid-way between the Georgia Ports and Atlanta's Hartsfield International Airport. We are perfectly situated for growth of logistics operations in the state.



# SAVANNAH HARBOR EXPANSION UNDERWAY

CREWS WORKING AROUND THE CLOCK



**Sept. 10, 2015, marked the official start of construction on the Savannah Harbor Expansion Project (SHEP) when the 300-foot Great Lakes Dredge & Dock vessel, the Alaska, began work to deepen Savannah’s outer harbor to 49 feet at mean low water.**

**Better accommodating Post-Panamax vessels in Savannah will reduce transportation costs for U.S. companies moving goods through the port by 20 to 40 percent.**

The initial \$134.5 million dredging contract issued by the U.S. Army Corps of Engineers covers deepening the outer harbor from the mouth of the Savannah River for 18.5 miles into the Atlantic Ocean. A later contract will deepen the inner harbor to 47 feet.

“It’s an exciting time for the Port of Savannah and its customers,” said GPA Executive Director Curtis Foltz. “Deeper water will allow today’s megaships to call on the port with heavier loads and greater scheduling flexibility, cutting costs and improving efficiency.”

A deepened harbor is important because the shipping industry is moving to larger vessels. In 2016, the Panama Canal will complete its expansion.

The new locks will send ships to Savannah that are as much as three times the capacity of ships currently able to transit the Canal.

Deeper water will enable the megaships to transit the Savannah River more heavily loaded, with greater scheduling flexibility. The project will provide an estimated \$174 million in annual savings to the national economy through the lower container slot costs on larger vessels.

Savannah’s long-awaited harbor expansion is getting under way thanks to the hard work and commitment of Governor Nathan Deal, the Georgia General Assembly, and our Congressional delegation.

Georgia has approved \$266 million in bonds to cover the state’s projected share of SHEP costs. The federal government targeted \$42 million for the project in the first year of construction.

# GPA MARKS SIXTH RECORD YEAR, REVIEWS \$142M IMPROVEMENT PLAN

THE  
BIG  
PICTURE  
2015

## GPA RECORDS

SET IN FY 2015

**3.66 million**

TWENTY-FOOT EQUIVALENT UNITS

**369,347 containers**

MOVED BY RAIL

**714,008 units**

OF ROLL-ON/ROLL-OFF CARGO

**31.69 million**

TOTAL TONS



# A YEAR OF EXTRAORDINARY GROWTH



Photo: Stephen B. Morton

I

## In his annual State of the Port address, Georgia Ports

Authority Executive Director Curtis Foltz reported on a year of extraordinary growth, and provided a review of the \$142 million fiscal year 2016 capital expenditure plan.

“Georgia is making the investments necessary to maintain and strengthen our position as the premier gateway for trade to the U.S. Southeast,” said GPA Board Vice Chairman James Allgood. “Our port customers want partners who are investing not only for today, but for the long term. By expanding and modernizing our transportation network, we ensure the fast, reliable delivery of goods to important markets at home and abroad.”

Included in the plan to increase capacity at Garden City Terminal is a new empty container depot that will add more than 15,000 twenty-foot equivalent container slots. A new truck gate will add eight additional interchange lanes by March 2016. In addition, the authority is expected to receive four new ship-to-shore cranes, for a total of 26, and 30 new rubber-tired gantry cranes for a total of 146 in FY2016, Foltz said.

“In Fiscal Year 2015, we experienced unprecedented growth, with West Coast diversions to East Coast ports, a recovering U.S. economy and import market share gains leading to all-time highs in cargo volume,” Foltz said. “The

fact we were able to handle this influx of business without congestion has opened doors to long-term opportunities for Georgia. This new improvement plan will continue to keep Savannah’s capacity ahead of demand.

In FY2015, a record 3.66 million twenty-foot equivalent container units crossed the docks at the Port of Savannah – a jump of 17 percent, or more than half a million TEUs. Of that cargo, 369,347 containers moved by rail, an 11 percent increase over the previous year.

Between Savannah’s Ocean Terminal and the Port of Brunswick, the GPA moved 714,008 units of autos and heavy machinery in FY15, also the highest volume ever. Thanks to new customers and growth in existing trade, automobile units increased by 29 percent at Ocean Terminal.

Total cargo across all terminals reached 31.7 million tons for the year, a 7.8 percent increase.

“Effective, efficient port services are an important lure for new business,” Foltz said. “In fact, port-related expansions announced during FY15 will bring more than \$619 million in private investment and more than 2,770 new jobs to Georgia.”

The growth came in the form of warehouse and distribution centers for major retailers and logistics providers for refrigerated cargo, as well as automotive and other manufacturing sites.

# SEYMORE, SCOTT TAPPED FOR NATIONAL ILA COUNCIL

Georgia now has two representatives on the 23-member International Executive Council of the International Longshoremen's Association.

**In voting at the ILA's national meeting in July, members re-elected former president of ILA Local 1414 Willie Seymore as an international vice president. Joining him on the council is Kerry Scott, longtime president of the ILA Local 2046 Maintenance and Repair Union.**

"My responsibilities as a newly elected International VP are to carry out any assignments given to me by our international president or executive board, to protect the ILA's work jurisdiction, and to assist any ILA member in need," Scott said.

Seymore, a 38-year member of Local 1414 and a longtime leader on the local and regional level, is starting his second four-year term on the council.

"In my continued roles as an international vice president, and as executive vice president of the South Atlantic and Gulf Coast District, my goal is to let all of the workers know that the customer deserves the best from the ILA," Seymore said. "We have to keep the big picture in mind. We have to make sure we don't forget about the customers, who make all of this happen."

Serving as president of Local 2046 since its charter was granted in 1985, Scott said he will continue to stress workforce training in his new position.

"I believe in a great trained work force and continued training. Local 2046 started M&R training several years ago and we have been very successful," he



*Kerry Scott, president of ILA Local 2046, left, and Willie Seymore, former president of ILA Local 1414.*

said. "A highly skilled, dependable and educated employee is very valuable to his employer, and delivers greater production. Every local and every craft should have continual training for their members, to be the very best at what they do."

Georgia Ports Authority Executive Director Curtis Foltz congratulated the local union leaders on their election to the national council.

"The vote of confidence for these two by nearly 400 delegates from ports ranging from Maine to Texas is a testament to their years of service," Foltz said. "It is further evidence Savannah's maritime community is playing a bigger role in the national discussion on labor and logistics."

Scott added that the effort of ILA workers, helping to make the Port of Savannah a top U.S. gateway for global trade, has helped boost Savannah's influence within the union leadership.

"Having two international VPs from Savannah on the International Executive Board means we carry a little more weight and have two voices," Scott said. "And a lot of that is owed to the success and support from all our local members in Savannah making us such a great port."

In Fiscal Year 2015, which ended in June, the Port of Savannah moved a record 3.66 million twenty-foot equivalent container units, an increase of more than half a million TEUs.

# NEW INLAND TERMINAL TO OPEN IN 2018

Service area includes North Georgia, Alabama, Tennessee and Kentucky



**Gov. Nathan Deal, the Georgia Ports Authority, Murray County and CSX Transportation** have signed a Memorandum of Agreement, establishing the Appalachian Regional Port in Chatsworth, Ga. Its service area will include North Georgia, Alabama, Tennessee and parts of Kentucky.

“This new inland terminal will open the door for economic opportunity and job creation for Northwest Georgia and the region,” said Gov. Deal. “By providing a direct link to the Port of Savannah, the Appalachian Regional Port will create and expand international markets for businesses, and further the economic success of the Southeastern U.S.”

Murray County Commissioner Brittany Pittman said the inland terminal is also a big win for economic development in her area.

“The inland port will provide important competitive advantages to our existing industries,” Pittman said. “This development will also bring new jobs to Murray County, not only in logistics, but in support industries and the broader community.”

Operated by the Georgia Ports Authority, the Appalachian Regional Port will deliver goods more efficiently to the GPA’s Garden City Terminal, the second busiest container port on the East Coast behind New York-New Jersey.

“The public-private partnership established today, which includes direct rail access to the new inland port, will expand access for domestic and international shippers, providing increased options for cost-effective, environmentally friendly transportation services,” said Clarence Gooden, executive vice president and chief commercial officer of CSX.

Port officials estimate the CSX rail route will reduce Atlanta truck traffic by 40,000 moves annually, creating a new intermodal option to and from the deepwater Port of Savannah. Each container moved by rail to the Appalachian Regional Port will offset 355 truck miles on Georgia highways.

“This new inland port is located in an industrial belt, which includes the production and export of carpet and flooring, automobiles and tires,” said GPA Executive Director Curtis Foltz. “The Appalachian Regional Port will make those commodities more competitive in the global market by saving port customers money on inland transit costs. Moving more containers to rail will also reduce carbon emissions.”

The Appalachian Regional Port will be Georgia’s second facility of this kind. In 2013, Gov. Deal, Cordele Intermodal Services and the GPA signed a memorandum of understanding for the Cordele Inland Port. The Cordele facility handles cotton, clay, lumber and other agribusiness exports for customers in Georgia, Alabama and Florida.

“As part of our Network Georgia initiative, we intend to collaborate with communities and transportation partners for the development of future sites,” said GPA Board Chairman James Walters. “Our goal is to create the largest inland intermodal complex in the eastern third of the U.S., expanding our reach with more economical shipping alternatives for new and existing customers.”

The new inland port will sit on 42 acres in Northwest Georgia’s Murray County and feature on-terminal rail. The site is adjacent to U.S. 411 and features easy access to Interstate 75. The facility will handle import, export and domestic cargo.



## THE APPALACHIAN REGIONAL PORT

The Appalachian Regional Port will open by 2018 with an annual capacity of 50,000 containers. A 10-year development plan will then double that capacity.

# Savannah Receives First Citrus Imports From Peru

*USDA program saves time, money*

# T

he first containers of imported produce to undergo cold-treatment have arrived at the Port of Savannah, carrying tangelos from Peru.

“The Georgia Ports Authority is a new, valuable option to reach the U.S. Southeast for perishable goods,” said

GPA Executive Director Curtis Foltz. “By moving perishable cargo through the Port of Savannah, you can reach customers faster, save on transit costs, and take advantage of unmatched assets such as on-site inspection and the nation’s most comprehensive refrigerated cargo infrastructure.”

Matt Jardina, of the Atlanta-based company that received the tangelos, J.J. Jardina, also stressed the savings in time and freight costs.

“It makes a lot of sense to use the Savannah port. It was nice to have only a four-hour truck ride to Atlanta





*The Port of Savannah is now receiving cold-treated citrus fruits from Peru, such as these tangelos grown by Andean Sun Produce. (Photo courtesy Andean Sun Produce)*

versus a day and half from the Philadelphia ports,” said Jardina, a wholesale produce distributor. “It allowed us to get the product in our warehouse more quickly and begin selling the product a few days earlier.”

The tangelos, moved from Andean Sun Produce farms in Ica, Peru, are part of a U.S. Department of Agriculture pilot program, in which citrus, grapes and blueberries are chilled for at least 17 days prior to entry into the U.S. to protect against harmful insects. Removing potential pests via cold treatment reduces the need for pesticides.

The process may be done in producing countries – including Peru, Chile and Brazil – or at transshipment points such as Panama. The fruit will move in refrigerated containers held just over freezing during transit aboard cargo vessels, effectively cutting the time fruit must remain stationary for treatment.

“The importation of citrus products after successful cold-treatment while in-route from South America highlights U.S. Customs and Border Protection’s commitment to working with federal, state, and trade stakeholders,” said CBP Savannah Area Port Director Lisa Beth Brown. “These combined efforts resulted in successful innovation and trade facilitation without compromise to CBP’s mission to protect domestic agriculture from potential introduction of harmful pests and disease.”

Jardina said reducing transit time by bringing produce in through Savannah improves quality and freshness for consumers.

“If you are dealing with a commodity that has a short shelf life then it’s certainly better to have a couple of extra days to get the product in your customers’ hands,” he said. “This will optimize the freshness of the product all the way to the consumer.”

Nelly Yunta, vice president of Customized Brokers, which brought the cargo to Savannah, said the choice to use GPA came down to market proximity and customer service.

“The Port of Savannah was a strategic decision for the pilot program not only because of its convenient location, but because of its eagerness to bring the program online there,” Yunta said. “They put in a lot of effort to make it happen, and already have processes in place to handle the new cargo efficiently. Citrus shippers will ultimately benefit from this new location, regardless of who they choose as a carrier. It’s a good thing for the Southeastern region.”

Streamlined logistics are crucial in the produce business, said Ernest Bernales, commercial manager for Procesador Laran S.A.C., a grower for Andean Sun.

“We need to deliver our fruit to our clients faster and cheaper, directly from our farms,” said Bernales. “The Port of Savannah allows us to better serve our Georgia clients and others.”

Savannah’s Garden City Terminal offers 84 refrigerated container racks and 733 chassis plug-ins, powering 2,749 refrigerated boxes at a time. Another 20 racks should be complete by the end of the year, adding 480 refrigerated container slots.

“Savannah meets all the program requirements and has all the infrastructure in place to cater to refrigerated cargo,” Yunta added. “After proving that they could fulfill all the links of the cold chain — including the proper relationships with port authorities, government agencies, trucking companies, warehouses, etc. — we were confident they were going to deliver for shippers.”

With more than 722,000 square feet of private cold storage surrounding the port, the GPA and private industry have the infrastructure to support the growing cold cargo business moving through Georgia.

Besides faster delivery, the USDA program also cuts logistics-related emissions by reducing truck miles and allowing more efficient shipments. Previously, deliveries of South American produce were made to Northern U.S. ports, and then trucked down to states like Georgia, Tennessee and the Carolinas.

“Ocean delivery to Savannah means cargoes ranging from fruits to seafood reach fast-growing Southeastern markets faster and fresher,” said GPA Chief Commercial Officer Cliff Pyron. “While exports such as poultry account for most of GPA’s frozen cargo, refrigerated imports are expanding as more food producers choose the Port of Savannah to reach markets such as Atlanta, Charlotte and Memphis.”

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## GPA SIGNS MOU EXTENSION WITH LIBERIA



### TRADE PACT EXTENDED FOR THREE YEARS

**The Georgia Ports Authority and the National Port Authority of Liberia (NPA) have signed a memorandum of understanding, extending the ports' partnership.**

The original MOU, signed Aug. 4, 2010, was extended in 2012 for three years. This agreement is geared toward expanding trade between the Southeastern U.S. and the West African nation. The Port of Savannah is the highest-volume exporter to Liberia among U.S. South Atlantic ports, and the highest in imports from Liberia.

"It is with great pleasure that we welcome the Liberian delegation to continue our trading partnership," said GPA Executive Director Curtis Foltz. "As African trade continues to strengthen and increase, this agreement continues developing a foundation for even stronger growth."

The three-year extension encourages cooperation in the areas of training, joint marketing activities, and information sharing on trade forecasts, market studies and developments in the shipping market, as well as details of modernization and technological improvements necessary to meet market demands.

The MOU signing was part of a visit by a group of Liberian dignitaries, among them Acting Managing Director David F. William, Barnaba B. Kasor, Executive Director for Ports and Harbor, and Honorary Consul General for the Republic of Liberia Cynthia Blandford.

"On behalf of the Atlanta consulate office in Georgia, we are so delighted to be able to accompany the delegation to Savannah," said Blandford. "We continue our dedication to all members of the Liberian community, both here in the diaspora and back home, working for increased investment and trade to help enhance the nation's prosperity, and provide mutual opportunities for growth with our trading partners."

The Port of Savannah's container trade with Liberia increased 19 percent between 2013 and 2014. ACL Grimaldi offers direct service between the Port of Savannah and the Republic of Liberia.

# SAILING SCHEDULE

Go to [WWW.GAPORTS.COM](http://WWW.GAPORTS.COM) to download a copy of the Global Services Tool for all-water and inland transit times.

## PORT OF SAVANNAH

TRADE AREA/LINE	CARRIER CODE	FREQUENCY	TERMINAL	TYPE SERVICE
<b>AFRICA (East-South-West)</b>				
ACL Grimaldi	AG	Bi-Weekly	OT	BB/CONT/RO/RO
CSAL	CSA	Monthly	OT	BB/RO/RO
CMA CGM	CC	Weekly	GCT	CONT/REF
Maersk	MS	Weekly	GCT	CONT/REF
Safmarine	SAF	Weekly	GCT	CONT/REF
United Arab	UA	Weekly	GCT	CONT/REF
ZIM	ZIM	Weekly	GCT	CONT/REF
<b>AUSTRALIA/NEW ZEALAND</b>				
ANL	USL	Bi-Weekly	GCT	CONT/REF
CMA CGM	CC	Bi-Weekly	GCT	CONT/REF
Marfret	MAR	Bi-Weekly	GCT	CONT/REF
Wallenius Wilhelmsen Logistics	WWL	10 Days	OT	BB/CONT/RO/RO
<b>CARIBBEAN/ISLANDS OF THE ATLANTIC</b>				
ANL	USL	Weekly	GCT	CONT/REF
CMA CGM	CC	Weekly	GCT	CONT/REF
Hanjin	HJ	Weekly	GCT	CONT/REF
Hapag-Lloyd	HPL	Weekly	GCT	CONT/REF
Hyundai	HYU	Weekly	GCT	CONT/REF
Marfret	MAR	Bi-Weekly	GCT	CONT/REF
Mediterranean Shipping	MSC	Weekly	GCT	CONT/REF
NYK	NYK	Weekly	GCT	CONT/REF
Yang Ming	YM	Weekly	GCT	CONT/REF
ZIM	ZIM	Weekly	GCT	CONT/REF
<b>FAR EAST/INDONESIA/MALAYSIA</b>				
ANL	USL	Weekly	GCT	CONT/REF
APL	APL	Weekly	GCT	CONT/REF
BBC Chartering	BBC	Monthly	OT	BB
China Shipping	CS	Weekly	GCT	CONT/REF
CMA CGM	CC	Weekly	GCT	CONT/REF
COSCO	COS	Weekly	GCT	CONT/REF
Evergreen Line	E	Weekly	GCT	CONT/REF
Grieg Star Shipping	GSS	Monthly	OT	BB
Hamburg Süd	HS	Weekly	GCT	CONT/REF
Hanjin	HJ	Weekly	GCT	CONT/REF
Hapag-Lloyd	HPL	Weekly	GCT	CONT/REF
Hyundai	HYU	Weekly	GCT	CONT/REF
Hyundai General Cargo	ISS	Monthly	OT	BB
"K" Line	K	Weekly	GCT	CONT/REF
Maersk	MS	Weekly	GCT	CONT/REF
Mediterranean Shipping	MSC	Weekly	GCT	CONT/REF
Mitsui OSK	MOL	Weekly	GCT	CONT/REF
NYK	NYK	Weekly	GCT	CONT/REF
NYK RoRo	ISS	Monthly	OT	RO/RO
Oldendorff	WWL	Monthly	OT	BB
OOCL	OOC	Weekly	GCT	CONT/REF
Pan Ocean	C/NL	Fortnightly	OT	BB
Saga	SAG	Inducement	OT	BB
S K Shipping	TER	Monthly	OT	BB
Stolt	ISS	Fortnightly	GCT	BULK
United Arab	UA	Weekly	GCT	CONT/REF

## SAVANNAH

### OCEAN CARRIER KEY

<b>ACL</b>	<b>Atlantic Container Line</b> (800) 225-1235
<b>AG</b>	<b>ACL Grimaldi</b> (888) 860-4013
<b>APL</b>	<b>APL</b> (800) 999-7733
<b>BBC</b>	<b>BBC Chartering</b> (713) 668-4020
<b>C</b>	<b>Carolina Shipping Company, LP</b> (912) 234-3222
<b>CC</b>	<b>CMA CGM (America) Inc.</b> (877) 556-6308
<b>CLS</b>	<b>Clipper Shipping</b> (713) 953-2200
<b>COS</b>	<b>COSCO</b> (843) 769-5443
<b>CS</b>	<b>China Shipping</b> (912) 920-2372
<b>CSA</b>	<b>CSAL Montreal</b> (514) 940-0660
<b>E</b>	<b>Evergreen Line</b> (770) 953-2626
<b>GSS</b>	<b>Grieg Star Shipping</b> (770) 226-5900
<b>HS</b>	<b>Hamburg Süd</b> (888) 930-7447
<b>HJ</b>	<b>Hanjin Shipping Co., LTD.</b> (770) 825-5500
<b>HPL</b>	<b>Hapag-Lloyd (America)</b> (888) 851-4083
<b>HYU</b>	<b>Hyundai</b> (877) 749-8632
<b>ISS</b>	<b>Inchcape Shipping</b> (912) 644-7151
<b>K</b>	<b>"K" Line</b> (770) 618-4100
<b>MAR</b>	<b>Marfret USA, Inc.</b> (888) 627-3738
<b>MOL</b>	<b>Mitsui OSK Lines</b> (678) 855-7700
<b>MS</b>	<b>Maersk</b> (704) 571-2000
<b>MSC</b>	<b>Mediterranean Shipping</b> (843) 971-4100
<b>NL</b>	<b>Norton Lilly International</b> (912) 234-4342
<b>NYK</b>	<b>NYK Line</b> (770) 956-9444

Wallenius Wilhelmsen Logistics.....	WWL.....	10 Days.....	OT.....	BB/CONT/RO/RO
Yang Ming.....	YM.....	Weekly.....	GCT.....	CONT/REF
ZIM.....	ZIM.....	Weekly.....	GCT.....	CONT/REF

**MEDITERRANEAN**

APL.....	APL.....	Weekly.....	GCT.....	CONT/REF
Bahri (formerly NSCSA).....	C.....	21 Days.....	OT.....	BB/CONT/REF/RO/RO
BBC Chartering.....	BBC.....	Monthly.....	OT.....	BB
China Shipping.....	CS.....	Weekly.....	GCT.....	CONT/REF
CMA CGM.....	CC.....	Weekly.....	GCT.....	CONT/REF
COSCO.....	COS.....	Weekly.....	GCT.....	CONT/REF
Evergreen Line.....	E.....	Weekly.....	GCT.....	CONT/REF
Grieg Star Shipping.....	GSS.....	Monthly.....	OT.....	BB
Hamburg Süd.....	HS.....	Weekly.....	GCT.....	CONT/REF
Hanjin.....	HJ.....	Weekly.....	GCT.....	CONT/REF
Hapag-Lloyd.....	HPL.....	Weekly.....	GCT.....	CONT/REF
Hyundai.....	HYU.....	Weekly.....	GCT.....	CONT/REF
Maersk.....	MS.....	Weekly.....	GCT.....	CONT/REF
Mediterranean Shipping.....	MSC.....	Weekly.....	GCT.....	CONT/REF
Mitsui OSK.....	MOL.....	Weekly.....	GCT.....	CONT/REF
NYK.....	NYK.....	Weekly.....	GCT.....	CONT/REF
NYK Ro Ro.....	ISS.....	Fortnightly.....	OT.....	RO/RO
OOCL.....	OOCL.....	Weekly.....	GCT.....	CONT/REF
Safmarine.....	SAF.....	Weekly.....	GCT.....	CONT/REF
Turkon.....	TUR.....	Weekly.....	GCT.....	CONT/REF
United Arab.....	UA.....	Weekly.....	GCT.....	CONT/REF
Yang Ming.....	YM.....	Weekly.....	GCT.....	CONT/REF
ZIM.....	ZIM.....	Weekly.....	GCT.....	CONT/REF

**NORTH EUROPE/UK/IRELAND/SCANDINAVIA/BALTIC**

ANL.....	USL.....	Bi-Weekly.....	GCT.....	CONT/REF
APL.....	APL.....	Weekly.....	GCT.....	CONT/REF
Atlantic Container Line.....	ACL.....	Weekly.....	GCT.....	CONT/REF
BBC Chartering.....	BBC.....	Monthly.....	OT.....	BB
Clipper.....	CLS.....	Monthly.....	OT.....	BB
CMA CGM.....	CC.....	Weekly.....	GCT.....	CONT/REF
Hamburg Süd.....	HS.....	Weekly.....	GCT.....	CONT/REF
Hapag-Lloyd.....	HPL.....	Weekly.....	GCT.....	CONT/REF
Hyundai.....	HYU.....	Weekly.....	GCT.....	CONT/REF
Jo Tankers.....	SS.....	Fortnightly.....	GCT.....	BULK
Maersk.....	MS.....	Weekly.....	GCT.....	CONT/REF
Marfret.....	MAR.....	Bi-Weekly.....	GCT.....	CONT/REF
Mediterranean Shipping.....	MSC.....	Weekly.....	GCT.....	CONT/REF
Mitsui OSK.....	MOL.....	Weekly.....	GCT.....	CONT/REF
NYK.....	NYK.....	Weekly.....	GCT.....	CONT/REF
OOCL.....	OOCL.....	Weekly.....	GCT.....	CONT/REF
Safmarine.....	SAF.....	Weekly.....	GCT.....	CONT/REF
Saga.....	SAG.....	Inducement.....	OT.....	BB
Wallenius Wilhelmsen Logistics.....	WWL.....	10 Days.....	OT.....	BB/CONT/RO/RO

**RED SEA/PERSIAN GULF/INDIA/PAKISTAN/MYANMAR**

APL.....	APL.....	Weekly.....	GCT.....	CONT/REF
Bahri (formerly NSCSA).....	C.....	21 Days.....	OT.....	BB/CONT/REF/RO/RO
CMA CGM.....	CC.....	Weekly.....	GCT.....	CONT/REF
COSCO.....	COS.....	Weekly.....	GCT.....	CONT/REF
Evergreen Line.....	E.....	Weekly.....	GCT.....	CONT/REF
Hanjin.....	HJ.....	Weekly.....	GCT.....	CONT/REF
Hapag-Lloyd.....	HPL.....	Weekly.....	GCT.....	CONT/REF
Hyundai.....	HYU.....	Weekly.....	GCT.....	CONT/REF
Maersk.....	MS.....	Weekly.....	GCT.....	CONT/REF
Mediterranean Shipping.....	MSC.....	Weekly.....	GCT.....	CONT/REF
Mitsui OSK.....	MOL.....	Weekly.....	GCT.....	CONT/REF
NYK.....	NYK.....	Weekly.....	GCT.....	CONT/REF
OOCL.....	OOCL.....	Weekly.....	GCT.....	CONT/REF
Safmarine.....	SAF.....	Weekly.....	GCT.....	CONT/REF
United Arab.....	UA.....	Weekly.....	GCT.....	CONT/REF
Yang Ming.....	YM.....	Weekly.....	GCT.....	CONT/REF
ZIM.....	ZIM.....	Weekly.....	GCT.....	CONT/REF

<b>OOCL (USA), Inc.</b> (843) 881-2910
<b>Safmarine</b> (866) 866-4723
<b>Saga Welco AS</b> (912) 790-0300
<b>Sealand</b> (844) 474-4775
<b>Southern Shipping</b> (912) 644-7083
<b>Terminal Shipping</b> (912) 964-5200
<b>Toko Line</b> (201) 392-0368
<b>Turkon Line</b> (912) 233-7877
<b>United Arab</b> (404) 261-7598
<b>US Lines</b> (866) 651-5847
<b>Wallenius Wilhelmsen Logistics</b> (912) 233-3239
<b>Yang Ming (America) Corp.</b> (770) 931-9033
<b>Zim American-Israeli</b> (912) 964-3100

**SAVANNAH TERMINAL  
& CARGO SERVICE KEYS**

<b>GCT</b>	<b>Garden City Terminal</b>
<b>OT</b>	<b>Ocean Terminal</b>
<b>CONT</b>	<b>Container</b>
<b>BB</b>	<b>Breakbulk</b>
<b>BULK</b>	<b>Bulk</b>
<b>RO/RO</b>	<b>Roll-On/Roll-Off</b>
<b>REF</b>	<b>Refrigerated</b>

TRADE AREA/LINE	CARRIER CODE	FREQUENCY	TERMINAL	TYPE SERVICE
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For all-water and inland transit times and services, visit the GPA Global Carrier Service Matrix at [www.gaports.com](http://www.gaports.com).

### SOUTH/CENTRAL AMERICA

ANL	USL	Bi-Weekly	GCT	CONT/REF
APL	APL	Weekly	GCT	CONT/REF
CMA CGM	CC	Weekly	GCT	CONT/REF
COSCO	COS	Weekly	GCT	CONT/REF
Evergreen Line	E	Weekly	GCT	CONT/REF
Hamburg Süd	HS	Weekly	GCT	CONT/REF
Hanjin	HJ	Weekly	GCT	CONT/REF
Hapag-Lloyd	HPL	Weekly	GCT	CONT/REF
Hyundai	HYU	Weekly	GCT	CONT/REF
Maersk	MS	Weekly	GCT	CONT/REF
Marfret	MAR	Bi-Weekly	GCT	CONT/REF
Mediterranean Shipping	MSC	Weekly	GCT	CONT/REF
Mitsui OSK	MOL	Weekly	GCT	CONT/REF
NYK	NYK	Weekly	GCT	CONT/REF
Saga	SAG	Inducement	OT	BB
Sealand	SEL	Weekly	GCT	CONT/REF
Wallenius Wilhelmsen Logistics	WWL	10 Days	OT	BB/CONT/RO/RO
Yang Ming	YM	Weekly	GCT	CONT/REF
ZIM	ZIM	Weekly	GCT	CONT/REF

### PORT OF BRUNSWICK

TRADE AREA/LINE	CARRIER CODE	FREQUENCY	TERMINAL	TYPE SERVICE
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#### NORTHEAST/SOUTHEAST ASIA

Eukor	ISS	Fortnightly	CI	RO/RO
Höegh Autoliners	HU	Fortnightly	CI	RO/RO
"K" Line	KCC	Fortnightly	CI	RO/RO
NYK Ro Ro	ISS	Weekly	CI	RO/RO
Nissan Motor Car Carrier Co.	ISS	Fortnightly	CI	RO/RO
Wallenius Wilhelmsen Logistics	WWL	Fortnightly	CI	RO/RO

#### AUSTRALIA/NEW ZEALAND

"K" Line	KCC	Fortnightly	CI	RO/RO
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#### MIDDLE EAST

Eukor	ISS	Monthly	CI	RO/RO
NYK RoRo	ISS	Inducement	CI	RO/RO
Wallenius Wilhelmsen Logistics	WWL	Monthly	CI	RO/RO

#### NORTHERN EUROPE/UK/IRELAND/SCANDINAVIA/BALTIC

American RO/RO	WWL	Fortnightly	CI	RO/RO
Grieg Star Shipping	GSS	14 Days	MP	BB
"K" Line	KCC	Weekly	CI	RO/RO
MOL ACE	NL	Weekly	CI	RO/RO
Wallenius Wilhelmsen Logistics	WWL	Weekly	CI	RO/RO

#### MEXICO

American RO/RO	WWL	Monthly	CI	RO/RO
MOL ACE	NL	Weekly	CI	RO/RO
Wallenius Wilhelmsen Logistics	WWL	Weekly	CI	RO/RO

#### SOUTH/CENTRAL AMERICA

Eukor	ISS	Monthly	CI	RO/RO
MOL ACE	NL	Monthly	CI	RO/RO
Wallenius Wilhelmsen Logistics	WWL	Weekly	CI	RO/RO

#### AFRICA

Eukor	ISS	Fortnightly	CI	RO/RO
MOL ACE	NL	Weekly	CI	RO/RO

#### SAVANNAH TERMINAL & CARGO SERVICE KEYS

GCT	Garden City Terminal
OT	Ocean Terminal
CONT	Container
BB	Breakbulk
BULK	Bulk
RO/RO	Roll-On/Roll-Off
REF	Refrigerated

#### BRUNSWICK

##### OCEAN CARRIER KEY

GSS	Grieg Star Shipping (770) 226-5900
HU	Höegh Autoliners Inc. (904) 696-7750
ISS	Inchcape Shipping (912) 644-7151
KCC	"K" Line (866) 233-6875
NL	Norton Lilly International (912) 234-4342
WWL	Wallenius Wilhelmsen Logistics (912) 233-3239

##### BRUNSWICK TERMINAL & CARGO SERVICE KEYS

CI	Colonel's Island
MP	Mayor's Point
BB	Breakbulk
RO/RO	Roll-On/Roll-Off



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– Chris Swartz ▪ AJC International  
Director of Global Transportation  
and Logistics Services

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